

AMITY SCHOOL OF COMMUNICATION

Programme Structure and Curriculum
Under
Choice Based Credit System
MA (PR & Events)
2017

AMITY UNIVERSITY RAJASTHAN
JAIPUR

MA (PR & Events)

Semester I

| Code | Course | Category | L | T | P/FW | Credit Units |
|-----------------------------------------------------|----------------------------------------------------------------------------|----------|---|---|------|--------------|
| MPE 101 | Introduction to Mass Communication | CC | 3 | - | - | 3 |
| MPE 102 | Public Relations | CC | 3 | 1 | - | 4 |
| MPE 103 | Event Planning and Concepts | CC | 3 | - | 2 | 4 |
| MPE 104 | Layout and Design | CC | 3 | - | 2 | 4 |
| MPE 105 | Fundamentals of Communication Research. | CC | 3 | - | - | 3 |
| BCS 111 | Communication Skills – II | VA | 1 | - | - | 1 |
| BSS 111 | Behavioral Science - I | VA | 1 | - | - | 1 |
| FLN 111 FLG 111 FLS 111 FLJ 111 FLC 111 | Foreign Language - I French German Spanish Japanese Chinese | VA | 2 | - | - | 2 |
| | Open Elective I | OE | | | | 3 |
| MPE 106 | Media Management | DE | 3 | 1 | - | 4 |
| MPE 107 | Basic Photography | DE | 2 | 1 | - | 3 |
| Total Credits | | | | | | 29 |

**MA (PR & Events)
Semester II**

| Code | Course | Category | L | T | P/FW | Credit Units |
|----------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------|-----------------|----------|----------|-------------|---------------------|
| MPE 201 | Advanced Public Relations | CC | 2 | - | 2 | 3 |
| MPE 202 | Event Logistics | CC | 2 | - | 2 | 3 |
| MPE 203 | Client Servicing & Account Planning | CC | 3 | - | - | 3 |
| MPE 204 | Media Productions & Set Design | CC | 2 | - | 2 | 3 |
| MPE 205 | Industrial Marketing | CC | 3 | - | - | 3 |
| MPE 206 | Mass Media Industry | CC | 3 | - | - | 3 |
| MPE 207 | Global Marketing Communication | CC | 2 | - | 2 | 3 |
| MPE 208 | Advance Photography | DE | 2 | 1 | 2 | 4 |
| BCS 211 | Communication Skills – II | VA | 1 | - | - | 1 |
| BSS 211 | Behavioral Science – II | VA | 1 | - | - | 1 |
| FLN 211 FLG 211 FLS 211 FLC 211 | Foreign Language – 2 French II German II Spanish II Chinese II | VA | 2 | - | - | 2 |
| | Open Elective II | OE | | | | 3 |
| Total | | | | | | 32 |

Semester III

| Code | Course | Category | L | T | P/F W | Credit Units |
|------------------------------------------|----------------------------------------------------------------------------|----------|---|---|----------|-----------------|
| MPE 301 | Event Budgeting | CC | 2 | 1 | - | 3 |
| MPE 302 | Corporate Communication | CC | 2 | - | 2 | 3 |
| MPE 303 | Media Planning & Buying | CC | 3 | - | - | 3 |
| MPE 304 | Managing Competitive Events | CC | 2 | - | 2 | 3 |
| MPE 305 | Event Coverage and Packaging | CC | 2 | - | 2 | 3 |
| MPE 306 | Summer Project | CC | - | - | - | 4 |
| BCS 311 | Communication Skills - III | VA | 1 | - | - | 1 |
| BSS 311 | Behavioral Science - III | VA | 1 | - | - | 1 |
| FLN 311 FLG 311 FLS 311 FLC 311 | Foreign Language French III German III Spanish III Chinese III | VA | 2 | - | - | 2 |
| | Open Elective III | OE | | | | 3 |
| MPE 307 | Social Media | DE | 2 | 1 | 2 | 4 |
| MPE 308 | Anchoring & Presentation | | - | - | - | |
| Total | | | | | | 30 |

Semester IV

| Code | Course | Category | L | T | P/FW | Credit Units |
|------------------------------------------|----------------------------------------------------------------------------|----------|---|---|------|--------------|
| MPE 401 | New Venture Creation in PR & Events | CC | 2 | - | 2 | 3 |
| MPE 402 | Marketing of Services | CC | 3 | - | - | 3 |
| MPE 403 | Digital Marketing | DE | 2 | - | 2 | 3 |
| MPE 404 | NTCC (Internship) | CC | - | - | - | 11 |
| BCS 411 | Communication Skills – III | VA | 1 | - | - | 1 |
| BSS 411 | Behavioral Science – III | VA | 1 | - | - | 1 |
| FLN 411 FLG 411 FLS 411 FLC 411 | Foreign Language French III German III Spanish III Chinese III | VA | 2 | - | - | 2 |
| Total | | | | | | 24 |

INTRODUCTION TO MASS COMMUNICATION

| Course Code | L | T | P/FW | Credit |
|-------------|---|---|------|--------|
| MPE 101 | 3 | | - | 3 |

Course Objective:

Mass Media, as a practice, has developed immensely. There has been a corresponding change in the way the role of mass communication has been understood. This course aims at introducing students to the basic concepts, tools and role of communication. Communication models and their theories will also be discussed during the course.

Course Contents:

Module I: Introduction to Communication

Process and elements of communication

Types of communication: written, oral, non verbal

Levels of communication: individual, group, organizational, mass communication, international and inter-cultural

Functions of communication

7 Cs of effective communication

Barriers to effective communication

Module II: Tools of Communication : Elements, Characteristics, Strength and Limitations

Traditional Media

Print Media

Radio

Television

New Media

Module III: Visual Communication

Meaning of Visual Communication

Visual Technologies

Definition and types of images

Elements of Design

Principles of design

Role of visuals in communication.

Module IV: Models of Communication

Aristotle Model

Harold Lasswell Model

Shannon and Weaver model

Charles Osgood Model

Westley Maclean's Model

Newcomb Model

Dance Model

George Gerbner Model

Examination Scheme:

| Components | P | A | CT | EE |
|---------------|-----------|----------|-----------|-----------|
| Weightage (%) | 10 | 5 | 15 | 70 |

Text & References:

- **Rosengren Erik Karl (2000) Communication: An Introduction, Sage Publications: London.**
- **Kumar Keval J (2007) (3rd edn), Mass Communication in India, Jaico Publications: Delhi.**
- **Stone Gerald, Singletray, Michael & Richmond P. Virginia (2003) Clarifying Communication Theories: a Hands-On Approach, Surjeet Publications: Delhi**
- **Baran J Stanley & Davis K Dennis(2002) (2nd edn) Mass Communication Theory: Foundations, Ferment, and Future, Thomason Asia Pte Ltd: Singapore**
- **Dr. Andal N. (2005) Communication Theories and Models, Himalaya Publishing House: Bangalore**
- **Denis Mc Quail (2005) (5th edn) Mc Quail's Mass Communication Theory, Vistaar Publications: New Delhi**
- **Vir Bala Aggarwal & V S Gupta (2002) Handbook of Journalism & Mass Communication, Concept Publication Company: New Delhi.**

PUBLIC RELATIONS

| Course Code | L | T | P/FW | Credit |
|-------------|---|---|------|--------|
| MPE 107 | 3 | 1 | - | 4 |

Course Objective:

The Course provides an introduction to the principles, concepts, objectives, role and functions of Public Relations. The Course would also explain the professional skills needed to become successful in the field. The contents provide information on the various techniques of PR Writing for the purpose of internal and external communications, issue of company statements, press releases and crisis management. The students will also learn about the various tools being used by PR professionals to build company image.

Course Contents:

Module 1: Basic Concepts

Meaning & Definition of Public Relations

Role & Functions of Public Relations

Need for PR in Crisis Management

Crisis Management: Meaning and the various stages

Module 2: Guidelines for Effective PR Writing

Press releases

Press Kits/ Media Kits: Meaning, significance and making a Press Kit

Factsheets

Backgrounders

Company Profile

Annual Report

Module 3: PR Tools & Strategies

Press Conference

Press Tours

Press Briefings

PR Campaign: Meaning and Definitions of PR Campaign

Role & Functions of PR Campaign

Multi-media PR Campaigns

Planning a PR Campaign

PR Planning Tools

Budgeting

Media Planning

Implementation of PR Campaign

Evaluation of PR Campaign

Module 4: PR & Media Relations

Changing Media Scenario & its Growth & Expansion

Classification of media

Meaning of Media Relations

Principles of good Media Relations & Understanding the Media

Managing Media Events and Facility Visit

Examination Scheme:

| | | | | |
|---------------|-------|---|----|----|
| Components | P & A | A | CT | EE |
| Weightage (%) | 10 | 5 | 15 | 70 |

Text & References:

- Sachdeva, I.S. (2009). **Public Relations: Principles and Practices**, Oxford University Press, New Delhi
- Narasimha Reddi , C.V. (2010). **Effective Public Relations and Media Strategy**, PHI Learning Private Limited, New Delhi
- Jethwaney, J. & Sarkar, N.N. (2012). **Public Relations Management**, Sterling Publishers Pvt. Ltd, New Delhi
- Moore, H. F & Kalupa, F.B.(1985). **Public Relations: Principles, Cases & Problems**, Surjeet Publications, Delhi
- Cutli, S. M. & Centre, A. H. (1990). **Effective Public Relations**, Prentice Hall
- Mehta, D.S. (1968). **Handbook of Public Relation in India** , Allied Publishers, New Delhi

EVENT PLANNING AND CONCEPT

| Course Code | L | T | P/FW | Credit |
|-------------|---|---|------|--------|
| MPE 103 | 3 | - | 2 | 4 |

Course Objectives:

- This course is designed to provide an introduction to the principles of event management
- This course is designed to provide an introduction to the principles of event management.
- The student will learn how to provide a categorization for events and identify the key characteristics of events in order to understand the business of events.
- The course will provide knowledge of event planning process.
- The student will understand event marketing techniques.

Course Contents/Syllabus:

Module I

Introduction to Event Management

- Descriptors/Topics
- Conceptual foundations of events;
- Major characteristics;
- Role and importance of event management
- Five C's of event designing: Conceptualization, Costing, Canvassing, Customization, Carrying out;
- Advantages of events- to the Organizer, Event Planner, Participants, Economy and Society;
- Types of Events: sporting, entertainment, arts and cultural, promotional events, meetings, exhibitions, fairs and festivals, civic events, retail events, fundraising events and miscellaneous.
- Size of Events: Mega events, Regional events, Major events, Minor events.
- Relationship between-Events, Advertising, and PR

Module II

Event Planning

- Descriptors/Topics
- Concept and Design
- Laws of event planning: Timing, Space and Tempo
- SWOT Analysis
- Developing and Implementing the Event Plan
- Event Budgeting: Income categories, Expenses: Overhead expenses; Variable expenses, cutting costs, event cash flow.
- Event Leadership styles: Democratic style, autocratic style, laissez fare style.
- Event Coordination: Executing the plan
- Event design: Sounds aping, Visual cues, Blending, mixing and matching.

- Event Technology: Technical Resources, Audio and Video Basics

Module III

Event Marketing

- Nature of event marketing
- Process of event marketing
- Marketing mix
- Advertising, Public Relations, Promotions and Sponsorships
- Online Marketing
- Sustainable Event Management

Module IV

Event Evaluation

- Measuring performance
- Critical Evaluation from event organizer’s point of view
- Critical Evaluation from client’s point of view
- Critical Evaluation from sponsors point of view
- Final Evaluation sheet preparation after event

Assessment/ Examination Scheme:

| Continuous Assessment/Internal Assessment | | | | | End Term Examination |
|-------------------------------------------|------------|------------|---------|------------|----------------------|
| Components | Attendance | Class Test | Project | Case study | |
| Weightage (%) | 5 | 10 | 10 | 5 | 70 |

Text Reading:

- Allen, Judy, ‘Event Planning: The Ulimate Guide’, Canadian Cataloguing in Publication Data, Canada
- Shone, Anton; Parry Bryn, ‘Successful Event Management- A practical Handbook’, Cengage Learning, New Delhi
- Gaur, Sanjaya Singh & Saggere,S.V, ‘Event Marketing and Management’, Vikas Publishing House, New Delhi

LAYOUT AND DESIGNING

| Course Code | L | T | P/FW | Credit |
|-------------|---|---|------|--------|
| MPE 104 | 3 | - | 2 | 4 |

Course Objective:

The student will study the design of advertising layout graphics taking into consideration the choice of positioning, color images and text.

Course Contents:

Module I:

Design – Introduction, Definition, Uses, History

Layout – Introduction, Application

Basics of art, graphic design and typography

Elements and principles of design and layout

Module II:

Role of Visual Arts in Advertising

Design as communication

Design and Layout for various media

Problems and Challenges in Digital Media

Module III:

Print and web (Analog and Digital)

Introduction to Software

Layout tools and techniques

Advanced Graphic Designing

Designing Media contents – Logo, Magazine, Newspaper, Advertisement, Poster, Cards.

Module IV:

Design in advertising and Public Relation practices

Research in design and layout

Professionalism in designing

Evaluation

Student need to produce a lab journal during the course.

Examination Scheme:

| Components | P | A | CT | EE |
|---------------|----|---|----|----|
| Weightage (%) | 10 | 5 | 15 | 70 |

Text & References:

- Prints best typography
- David E Carter, Book of Logos
- Rachel Ballon, Blue print for screen writing

FUNDAMENTALS OF COMMUNICATION RESEARCH

| Course Code | L | T | P/FW | Credit |
|-------------|---|---|------|--------|
| MPE 105 | 3 | - | | 3 |

Course Objectives:

Qualitative research is a multi methods approach to the study of social interactions in natural settings. It involves the collection and analysis of empirical information from multiple sources such as first-person accounts, life histories, visual records, semi-structured and open-ended interviews, informal and formal observations, biographical and autobiographical materials, among others. Through triangulation of methods, the researcher attempts to make sense of, or interpret, phenomena in terms of the meanings people bring to them.

This course will focus on the styles of research, analysis, associated with qualitative research. Students will:

- Define qualitative inquiry and relate it to its theoretical and philosophical bases
- Determine the conditions and questions for which a qualitative study is most appropriate
- Design and conduct a qualitative study
- Design and conduct preliminary data analysis-creating field notes, developing categories, and designing data displays.
- Present preliminary results in oral and written form.

Sections of the research project will be prepared, presented, and evaluated throughout the course.

Course Contents:

Module I: Introduction to Research

Meaning & Importance of Research

5W's of Research: Why, Which , What, Where & Who.

Types of Research: Basic & Applied Research

Ethical Issues in Research: Issues related to participants, issues related to the researcher

Issues regarding the sponsoring organization.

Different ways of starting a research process: a question or a hypothesis.

Module II : Research Process

Four Stages of Research

Preliminary research: location, people, allocation of resources, deadlines, requirements, literature review, planning the research design, and understanding the variables, and timeline.

Data recording: primary and secondary data, techniques of collecting data, recording instruments, and coding devices.

Data analysis and organization: writing choices, forms of writing (report, proposal, dissertation), formats and conventions of writing, technological tools

Presentation of final outcomes: knowing the conventional formats

Module III: Research Methods

Main models of research: deductive & inductive, qualitative & quantitative approach

Understanding Ethnography and how it utilizes the following research methods

Focusing on Qualitative Methods: its uses, features, advantages and disadvantages

Interview: Different types (individual, couple, and group), forms (structured, semi-structured, and unstructured), mediums (TV, Radio, and Print)

Observation: direct observation, auto-observation, and participant-observation

Content analysis

Focus Group

Case Study

Longitudinal Study

Module IV: Research Report

Abstract

Research Proposal

Summary

Stages of Writing : First draft, second draft, final draft and Proof Reading .

Module V: Research Project

Each student will undertake a Qualitative research project individually.

Examination Scheme:

| Components | P | A | CT | EE |
|----------------------|-----------|----------|-----------|-----------|
| Weightage (%) | 20 | 5 | 15 | 60 |

Text & References:

- **Thomas R. Lindlof & Bryan C. Taylor (2002) (2nd edn.) Qualitative Communication research methods, Sage Publications: London.**
- **Kimberly A. Neuendorf (2005) (1st edn.) The Content Analysis Guidebook, Sage Publications: London.**
- **Roger D. Wimmer and Joseph R. Dominick (2005) (8 edn.) Mass Media Research, Wadsworth Publishing: London.**
- **White, Patrick (2009) Developing research questions: a guide for social scientists, Palgrave Macmillan: Basingstoke.**
- **Alasuutari, Pertti and Bickman, Leonard (2008) The SAGE handbook of social research methods, edited by Julia Brannen, Sage: London.**
- **Kothari, C. R (1990) Research Methodology: Methods and Techniques: WishwaPrakashan: New Delhi.**

FOREIGN LANGUAGE
CHINESE

Semester I

Course Code: 148

Credit Units : 02

Aim: The Aims of Chinese language course at AUR is to equip students with the basic knowledge & skills in Chinese language so as to enable them to interact with Chinese speaking people and efficiently work in the Chinese environment and also to build a solid foundation for further studies in the language.

Course Objectives:

On the completion of first semester the students will be able to:

- Understand the nature and characteristics of Chinese language.
- Read Chinese Pinyin and Chinese Characters.
- Write Chinese Characters and sentences related to greetings & personal information.
- Speak Chinese dialogues related to greetings & personal information.
- Listen and understand simple Chinese words and dialogues of the text.
- Manipulate basic grammatical structures.
- Master and use most essential vocabulary items of day to day use; approx 70 Characters including 50 characters of HSK level -I.
- Understand China as a powerful nation.

COURSE CONTENT

1. **Introduction to Chinese Language**
2. **Introduction to the Sound System , Initials and Finals**
3. **Table of sounds of Beijing Dialect**
4. **Tones**
5. **Writing System & Basic Strokes of Chinese Character**
6. **Rules of Stroke-Order of Chinese Character,**
7. **Expression of Greetings & Good wishes**
8. **Farewell**
9. **Asking & telling Personal Information : Name & Age**
10. **Personal Information : Residence**
11. **Personal Information : Family Members**
12. **Listening Skill & Practice**
13. **Conversation based on dialogues**
14. **China; an emerging world power (In English)**

VOCABULARY CONTENT

Vocabulary will have approx 70 Characters including 50 characters of HSK-I level.

1. **Vocab related to greetings & farewell; 你, 好, 再见。。。**
2. **Vocab related to personal information; 名字, 年纪, 家, 住, 爸爸。。**

GRAMMATICAL CONTENT

1. Introduction to the sound system, initials and finals, sound table & tones.
2. Basic strokes of Chinese Character & stroke- order.
3. Conjunction 和.
4. Word order in Chinese sentence.
5. Adjective Predicate sentence.
6. 是 sentence type (1).
7. Interrogative sentence with 吗.
8. Attributive & structural particle 的.

EXAMINATION SCHEME

Total: 100 marks

Internal Evaluation: 30 Marks

Components of the Internal Evaluation:

| S. N. | Evaluation Component | Weightage % | Date of Evaluation | Skills Evaluated |
|-------|-------------------------------|-----------------|---------------------------------|----------------------|
| 1 | Mid Term | 10 Marks | As per Academic Calender of AUR | Writing |
| 2 | Viva + Language Lab | 10 +5 Marks | Before end sem | Listening & speaking |
| 3 | Attendance (Based on Amizone) | 05 Marks | Before end sem | |
| | Total | 30 Marks | | |

End Term Evaluation: 70 marks

Written Exam: 70 Marks

| Ser No | Evaluation Parts | Weight-age | Component | Skill Evaluated |
|--------|------------------|------------|-----------------------------|-----------------|
| 1. | Section A | 28 marks | Grammar | |
| 2. | Section B | 24 marks | Comprehension & translation | Reading |
| 3. | Section C | 18 marks | Composition | Writing |
| | Total | 70 marks | | |

Text Books & References

1. Learn Chinese with me book-I (Major Text book), People's Education Press
2. Chinese Reader (HSK Based) book-I (suggested reading)
3. Elementary Chinese Reader Book-I (suggested reading)

Foreign Language

French

Semester 1

Course Code: 144

Credit units: 02

Course Objective:

After successful completion of the course, students will be able to express simple vocabulary in oral and writing French language.

Familiarize the students of French Language with:

- 1. addressing someone**
- 2. to present oneself and someone else**
- 3. formal and informal addressal to others**
- 4. work place**

Course Contents:

Unit 1: Pg: 9-24

A. Lexical:

- Transparent words
- Formulas of politeness: Hello, please, thank you etc.
- salutations, excuses
- Numbers from 0 to 99.
- Adjectives of nationalities
- alphabets
- professions
- activities of the enterprises
- Personal details like phone number, address etc.

B. Grammar:

- Definite and indefinite articles
- Masculine, feminine and plural of nouns
- Subject pronouns : I, You, He, She etc. (je, tu, il, elle, vous etc.)
- verbs: To be, to have, to speak, to live, to call oneself, to do, to know, to sell
- masculine and feminine of the nationalities
- It's me and it's you
- This is/ It is + Profession
- Who is this? What is this?
- Complement of noun with « of » example : the house of Ram
- Interrogative word which/what "Quel"

Examination Scheme

Total; 100 Marks

- **Internal evaluation : 30 Marks**
- **Following are the components of Internal Evaluation.**

Evaluation Scheme:

| S. N. | Evaluation Component | Weightage % | Date of Evaluation | Skills Evaluated |
|-------|----------------------|-----------------|---------------------------------------|------------------|
| 1 | Mid Term | 10 Marks | As per Academic Calender of AUR | |
| 2 | Viva + Language Lab | 10 +5 Marks | As and When scheduled by Faculty, ASL | |
| 3 | Attendance | 05 Marks | | |
| | Total | 30 Marks | | |

End Term Evaluation: 70 Marks

| Section A (28 Marks) | Section B (24 Marks) | Section C (18 Marks) |
|----------------------|----------------------------------|----------------------|
| Grammar | Comprehension+ Vocabulary | Composition |

Text & References:

Penfornis, J. (2007), Français.com (Débutant). Paris: CLE International

Français.com (Débutant), livre de professeur

<http://apprendre.tv5monde.com/>

Larousse Dictionnaire français-anglais anglais-français (French Dictionary), W.R.Goyal

Supplementary Materials are given in form of photocopies

Foreign Language

German

Semester 1

Course Code: 145

Credit units : 02

Course Objective:

After successful completion of the course, students will be able to express simple vocabulary in oral and writing German language.

After successful completion of this semester, students will be able to:

- greeting formally and informally.
- self introduction
- countings from 1 To 100
- make simple sentences using present tense
- spelling names.
- describing objects with articles in the classroom

Course Contents:

Vocabulary:

- Personal information like age, name etc.
- Alphabets
- Greetings: Good morning, good afternoon, good evening,
- parting good bye Etc.
- describing objects with articles in the classroom

Grammar:

- Personal Pronouns
- Use of verbs **>to be<** and **>to have<** in simple present tense
- Use of regular verbs like to live, to go, to learn etc.
- Using definite and indefinite article in German in nominative case
- Interrogative pronouns **> who, what, where, where from, where to<**
- talk about gender, numbers and articles.
- Singular and plural
- Basic Phonetics: Consonants and Vowels

Examination Scheme

Total; 100 Marks

- **Internal evaluation** : 30 Marks
- **Following are the components of Internal Evaluation.**

Evaluation Scheme:

| S. N. | Evaluation Component | Weightage % | Date of Evaluation | Skills Evaluated |
|-------|----------------------|-------------|-----------------------------|------------------|
| 1 | Mid Term | 10 Marks | As per Academic Calender of | Writing |

| | | | | |
|----------|--------------------------------------|--------------------|----------------------------------------------|--|
| | | | AUR | |
| 2 | Viva + Language Lab | 10 +5 Marks | As and When scheduled by Faculty, ASL | |
| 3 | Attendance (Based on Amizone) | 05 Marks | | |
| | Total | 30 Marks | | |

End Term Evaluation: 70 Marks

| | | |
|----------------------|----------------------------------|----------------------|
| Section A (28 Marks) | Section B (24 Marks) | Section C (18 Marks) |
| Grammar | Comprehension+ Vocabulary | Composition |

Prescribed Text-Book: First 10 Lessons from Deutsch als Fremdsprache -1A, IBH & Oxford, New Delhi, 1977

References: Studio D A1 by **Hermann Funk, Christina Kuhn and Silke Demme, Cornelsen, 2013**

Tangram A1 by **Rosa Maria Dallapiazza, Eduard von Jan & Till Schoenherr, Max Hueber, 2007**

Sprachtraining A1 by **Rita Maria Niemann, Dong Ha Kim, Cornelsen, 2013**

Dictionaries for reference: Studio D: Glossar A1 - Deutsch – Englisch, Cornelsen, 2013

<http://www.duden.de/woerterbuch>

Materials are given in form of photocopies if felt to be necessary

Foreign Language

Spanish

Semester 1

Course Code: 146

Credit units : 02

Course Objective:

After successful completion of the course, students will be able to express simple vocabulary in oral and writing. Students will be able to:

- Greet Formally and Informally
- Talk about gender, numbers and articles.
- Deal with basic Phonetics
- Introduce oneself and others
- Talk about Professions and nationalities
- Count from 1 To 20
- Get introduced to Hispanic Culture

Course Contents:

Vocabulary: Passport Form, personal information, age, Interrogative pronouns, Alphabets, to be able to spell names, surnames, Good morning, good afternoon, Good bye Etc. different professions, countries, nationalities, languages.

Grammar:

Subject pronouns

Use of verbs SER/ESTAR/TENER in simple present tense

Use of regular AR /ER/IR ending verbs.

Llamarse y dedicarse

Simple Negative sentences

Examination Scheme

Total; 100 Marks

- **Internal evaluation** : 30 Marks
- **Following are the components of Internal Evaluation.**

Evaluation Scheme:

| S. N. | Evaluation Component | Weightage % | Date of Evaluation | Skills Evaluated |
|-------|--------------------------------|-------------|---------------------------------------|-------------------|
| 1 | Mid Term | 10 Marks | As and When scheduled by Faculty, ASL | Writing |
| 2 | Viva Language Lab ⁺ | 10 +5 Marks | As per Academic | Reading, Writing, |

| | | | | |
|----------|-------------------|-----------------|------------------------|----------------------------|
| | | | Calendar of AUR | Listening, Speaking |
| 3 | Attendance | 05 Marks | | |
| | Total | 30 Marks | | |

End Term Evaluation: 70 Marks

Skills Evaluated: Writing, Comprehension, grammar, and Vocabulary

| | | |
|----------------------|----------------------|----------------------|
| Section A (28 Marks) | Section B (24 Marks) | Section C (18 Marks) |
| Grammar | Comprehension | Composition |

Text & References:

Nuevo Español Sin Fronteras (ESF1) by Jesús Sánchez Lobato, Concha Moreno Garcia, Concha Moreno Garcia, Isabel Santos Gargallo, Sociedad General Española De Librería, S.A 2005

Pasaporte Nivel (A1) by Matilde Cerralzoza Aragón, Oscar Cerralzoza Gilli, Begoña Llovet Barquero, Edelsa Group didascalía, S.A. 2005

Dictionaries for reference: Collins, www.wordreferences.com.

Essential materials are given in the form of photocopies.

MA (PR & Events)

Semester II

| Code | Course | Category | L | T | P/FW | Credit Units |
|------------------------------------------|----------------------------------------------------------------------------|----------|---|---|------|--------------|
| MPE 201 | Advanced Public Relations | CC | 2 | - | 2 | 3 |
| MPE 202 | Event Logistics | CC | 2 | - | 2 | 3 |
| MPE 203 | Client Servicing & Account Planning | CC | 3 | - | - | 3 |
| MPE 204 | Media Production & Set Design | CC | 2 | - | 2 | 3 |
| MPE 205 | Industrial Marketing | CC | 3 | - | - | 3 |
| MPE 206 | Mass Media Industry | CC | 3 | - | - | 3 |
| MPE 207 | Global Marketing Communication | CC | 2 | - | 2 | 3 |
| BCS 211 | Communication Skills – II | VA | 1 | - | - | 1 |
| BSS 211 | Behavioral Science – II | VA | 1 | - | - | 1 |
| FLN 211 FLG 211 FLS 211 FLC 211 | Foreign Language – 2 French II German II Spanish II Chinese II | VA | 2 | - | - | 2 |
| | Open Elective II | OE | | | | 3 |
| MPE208 | Advanced Photography | DE | 2 | 1 | 2 | 4 |
| | | | | | | |
| Total | | | | | | 32 |

SEMESTER II

ADVANCED PUBLIC RELATIONS

| Course Code | L | T | P/FW | Credit |
|-------------|---|---|------|--------|
| MPE 201 | 2 | - | 2 | 3 |

Course Objective:

The main objective of this course is to make students learn to think, write and speak like a PR professional. The course is designed in a manner to reinforce the basic concepts of effective public relations.

Course Contents:

Module I:

PR AGENCIES

Structure and Functions of PR Firms

In-house PR Department

PR Agency: Advantages and Disadvantages

Agency PR Services

Consultancy firms

Selection of PR Agency

PR Agency Client Relations

Scope of PR Agencies In India

Module II:

PUBLIC RELATIONS CAMPAIGNS

Role, importance and necessity of PR Campaigns

Campaign Planning

Objectives for a PR campaign

Target publics for a campaign

Message design: Writing PR messages

Media selection: Choosing the appropriate media

Action plans implementation and evaluation

Case Studies Of A Public Relations Campaign

Module III:

PUBLIC RELATIONS RESEARCH

Research in Public Relations

Types of research in public relations: Formal research – informal research – quantitative research – qualitative research – archival research – internet and world wide web search – survey method

– field observation – mail questionnaire – interviews – focus groups - telephone surveys – copy testing – Explorative method
 Current PR Research Scenario In India And Problems – Case Histories In Research

Module IV:

GLOBAL PUBLIC RELATIONS

Concept of Global PR: Definition, Nature, Importance,
 Role and scope in the Indian context
 Difference between domestic and global PR
 Global PR – Opportunities and challenges
 Diplomacy and global PR – Ministry of External Affairs – External publicity division –

Module V:

EMERGING TRENDS IN PUBLIC RELATIONS

Social Forces and Public Relations Practice
 Environment and Public Relations– A Strategic Approach to environmental public relations
 Media proliferation and convergence
 Approach to new media – Online Public Relations.

Examination Scheme:

| Components | P | A | CT | EE |
|---------------|----|---|----|----|
| Weightage (%) | 10 | 5 | 15 | 70 |

Text & References:

- Dr. C.V. Narsimha Reddi, Effective Public Relations and Media Strategy, Prentice Hall of India Limited
- Philip Lesly, Handbook of Public Relations and Communication, Jayco Publishing House
- Clarke L. Caywood (Editor) The Handbook of Strategic Public Relations & Integrated Communications, McGraw Hill 1997
- Business Communication Today (Bovee); Pearson Education, Delhi, 2006
- Making PR Work (Sushil Bahl).
- Advertising and Public Relations (B. N. Ahuja and S.S. Chhabra).
- Lesly's Hand Book of PR and Communication (Edited by Philip Lesly).
- Public Relations: Principles, Cases, and Problems (More and Kalupa)
- The Practice of Public Relations (Fraser P. Seitel)

EVENT LOGISTICS

| Course Code | L | T | P/FW | Credit |
|-------------|---|---|------|--------|
| MPE 202 | 2 | - | 2 | 3 |

Course Objective:

The course is designed to relay better understanding the role, functions and relevance of event logistics in event management. The course provides students to understand how identifying and negotiating with the correct vendors is important and crucial.

Course Contents:

Module I:

Introduction to Event Logistics

Defining Logistics,
Role and Functions of Event Logistics,
Stages of Logistics, Planning of Logistics,
Event Checklist,
Role of Logistic with other Event Departments

Module II:

Event logistic Requirement

Identifying the nature of the event,
Identifying logistic requirement,
Logistic requirement, negotiations, different kinds of venue, venue selection, vendor selection and management,
Legal permissions and arrangements for different kinds of events,
Media selection and co-ordination

Module III:

Post Event Logistics

Vendor payments & settling of bills,
Post event deliverables,
Establishing deliverable levels-performance and standards,
Developing and defining plans for next event

Module IV:

Elements of Stage Craft

Principle elements of design,
Different kinds of stages, size and shape,
Logistic planning for different kinds of stage, shape and sizes,
Defining audio visual and lighting requirement

Examination Scheme:

| Components | P | A | CT | EE |
|---------------|----|---|----|----|
| Weightage (%) | 10 | 5 | 15 | 70 |

Text & References:

- Bhan Wakhlu, Savita, Managing Presentations
- Palmer's, Stage Management, Lighting and Sound
- Walters, Graham, Stage Lighting Step-By-Step
- Craig Wolf, R. And Oren Parker, W. , Scene Design And Stage Lighting
- Gaur, Sanjaya S. & Saggere, S.V., Event Marketing And Management
- Leonaed Hoyle Jr. H., Event Marketing;

CLIENT SERVICING AND ACCOUNT PLANNING

| Course Code | L | T | P/FW | Credit |
|-------------|---|---|------|--------|
| MPE 203 | 3 | - | - | 3 |

Course Objective:

To understand the concepts of client servicing and account planning in advertising and analyzing the insights in making an advertisement through research and to understand the creative process to manage agency and client relationship.

Course Contents:

Module I:

Introduction to Client servicing and Account Planning

Evolution of account planning

Client servicing and account planning- Definition, Importance,

Scope and Benefits in advertising

Planning models- BAV, Hierarchy of effect, FCB model

Relevance of planners and client servicing in new business pitching

Module II:

The Planning Process and Research

Planning process

Developing objectives

Quantitative research- Transforming information into insight

Qualitative research- Developing questionnaire

Module III:

Creative Process and Ideation

Developing a creative brief

Motivating creative department

Making effective presentations and multi-media storyboarding

Inspiring the developing message strategy

Module IV:

Agency and Client Management

Negotiations

Agency and client interface

Agency revenue generation process

Account planning and consumer

Examination Scheme:

| Components | P | A | CT | EE |
|---------------|----|---|----|----|
| Weightage (%) | 10 | 5 | 15 | 70 |

Text & References:

- Steel, J. (1998). Truth, Lies and Advertising. The Art of Account Planning. John Wiley and Sons
- Baskin, Merry. Earls; Mark.Mills; Dominic. (2003). Brand New Brand Thinking.Brought to Life by 11 Experts Who Do. Kogan Page
- Pettit; Raymond. (2012). Learning from Winners. How the ARF David Ogilvy Award Winners Use Market Research to Create Advertising Success. Psychology Press.
- Plessis; Erik Du. (2008).The Advertised Mind. Ground-Breaking Insights Into How Our Brains Respond to Advertising. Kogan Page.
- Bartle, J. (1980) Account planning: what does it mean and how does it affect the way an agency works? Admap April, 153–157.
- Gordon, W. (1999) Goodthinking. A Guide to Qualitative Research. Admap Publications, Henley-on-Thames.

MEDIA PRODUCTION AND SET DESIGN

| Course Code | L | T | P/FW | Credit |
|-------------|---|---|------|--------|
| MPE 204 | 2 | - | 2 | 3 |

Course Objective:

In this course the students will be introduced to the different audio-visual production techniques. This course is designed to make the students aware about the aesthetics involved in still & video camera. This course is designed to make students aware about the different editing techniques and how to create a final product.

Course Contents:

Module I:

Introduction to Audio-Visual Production

Different stages of production (Pre-Production, Production & Post-Production),
Multi Camera & Single Camera Set-ups,
Roles of Crew in Media Production (Producer, Director, Sound Designer, Art Director, etc),
Differences between recorded & live programmes.

Module II:

Camera Aesthetics

Elements of A Camera (View Finder, Lens, Iris, Shutter),
Functions of A DSLR, Lenses (Prime & Zoom Lens),
Camera Angles (Eye-Level, High Angle, Low Angle),
Camera Focus (Sharp Focus, Rack Focus, Depth of Field),
Camera Movement (Dolly, Track, Pan, Tilt, Etc),
Creating the Shots (One Shot, Two Shot, Over-The-Shoulder Shot, Etc),
Composition Techniques, White Balance & Color Temperature, Film Speed.

Module III:

Set Designing

Elements of Mise-en-scene,
Décor & Stagecraft, Stage Lighting,
Basics of Character Lighting,
Lighting: Types of lighting, Instruments,
Lighting Techniques, Creative lighting.

Module IV:

Sound & Editing Techniques

Process of Recording Sound- Basic Mics (Lapel, Handheld, Cordless),
Foley, On Location Mixer, Sound Recorder,
Voice-Over, Basic Transitions (Cut, Dissolve, Fade, Wipe, Etc),

Continuity & Non Continuity,
Linear & Non-Linear Editing,
Basics Of Editing (Final Cut Pro), Sound Editing.

Examination Scheme:

| | | | | |
|---------------|----|---|----|----|
| Components | P | A | CT | EE |
| Weightage (%) | 30 | 5 | 15 | 50 |

Text & References:

- Langford, Michael: *Basic Photography*, Focal Press. Latest Edition.
- Donald, Ralph and Spann, Thomas: *Fundamentals of Television Production*, Iowa State University Press. Latest Edition.
- Walters, Graham: *Stage Lighting Step by Step*. Latest Edition.
- Belavadi, Vasuki: *Video Production 2nd Edition*, Oxford University Press. Latest Edition.

MPE 205 INDUSTRIAL MARKETING

| Course Code | L | T | P/FW | Credit |
|-------------|---|---|------|--------|
| MPE 205 | 3 | - | - | 3 |

Course Objective:

In this course the students will be introduced to the recent developments and various trends of industrial marketing and they will be able to analyze the growth prospects and challenges in industrial marketing.

Course Contents:

Module I:

The Environment of Industrial Marketing

A Business marketing perspective

The Industrial Market: Perspective on the organization buyer.

Module II:

Organizational Buying Process

Dimensions of Organizational Buying

Organizational Buying Behavior

Module III:

Assessing Marketing Opportunities

Business Marketing Intelligences

Segmenting the organizational Market

Organizational Demand Analysis: Measuring Market Potential and Sales Forecasting.

Module IV:

Business Marketing Strategy

Business Marketing Planning: Strategic Perspective.

Managing the Business Product Line

Business Marketing Channels

Business Pricing Function

Advertising Sales Promotion and Personal Selling Function

Controlling Industrial Marketing Strategy

Module V:

Customer Relationship Management

Managing your customer service/sales profile

Choosing your CRM strategy

Tools for capturing customer information

Managing Relationships through conflict

Examination Scheme:

| | | | | |
|---------------|----|---|----|----|
| Components | P | A | CT | EE |
| Weightage (%) | 10 | 5 | 15 | 70 |

Text & References:

- Anderson, Customer Relationship Management, Tata McGraw Hill.
- Daragh O Reilly and Julian J Gibas, Building Buyer Relationships, Macmillan India Ltd.
- Michael D Hutt and Speech T.V, Industrial Marketing Management, The Dryden Press.
- Robert Dwyer F., Business Marketing, McGraw Hill.
- Robert & Reeder, Edward G. Brierty and Betty H. Reeder, Industrial Marketing: Analysis Planning and control. Prentice Hall of India Ltd.

MASS MEDIA INDUSTRY

| Course Code | L | T | P/FW | Credit |
|-------------|---|---|------|--------|
| MPE 206 | 3 | - | - | 3 |

Course Objective:

In this course the students will be introduced to the political economy of media and they will be able to analyze the growth prospects and challenges in media industry.

Course Contents:

Module I:

Media Industry

Political Economy of Media

Media as part of 'Culture Industry'

Media organizations: Commercial Ownerships and Concentrated ownerships

Sources of Revenue

Government and regulation

Ownership restrictions

Content Regulation

Module II:

Contemporary Practices

Ownership patterns in Print and Broadcast Media

Ownership trends in Print and Broadcast Media

Mergers, Acquisitions and consolidations

Organizational structure of Media Industry

Journalists becoming managers

Fieldtrip to Media Industries

Module III:

Growth, Prospects and Challenges

Overview of Indian Media Market

Industry reports of Indian Media market

Indian Print Business: Problems and Prospects

Television Industry: Problems and Prospects

Radio Industry: Problems and Prospects

Indian Film Industry: Problems and Prospects

Indian Music Industry: Problems and Prospects

New Media Industry, Convergence & Technology

Regionalization of Indian Media

Case Studies of Indian Media Houses

Module IV:

Media and Globalization

Foreign equity in Indian media

The concept of global media

Global Media Giants

Critical analysis of media globalization

Examination Scheme:

| Components | P | A | CT | EE |
|---------------|----|---|----|----|
| Weightage (%) | 10 | 5 | 15 | 70 |

Text & References:

- McChesney, Robert., The political economy of media: Enduring issues, emerging challenges
- Chomsky, Naom, Herman., Manufacturing Consent: The political economy of Mass Media
- Khandekar Vanit Kohli., Indian Media Business, Sage
- Herrick, Dennis.H., Media management in the age of Giants
- Aggarwal, Veerbala., Mass Communication in India
- Kumar Keval J., Mass Communication In India
- Industry reports of Media by FICCI-KPMG, CII etc
- Refer to website *The Hoot*

Global Marketing Communication

| Course Code | L | T | P/FW | Credit |
|-------------|---|---|------|--------|
| MPE 207 | 2 | - | 2 | 3 |

Course Objectives:

1. To learn how to apply concepts and practices of global marketing communication.
2. To develop and manage campaigns supporting marketing objectives.
3. To understand the application of marketing strategies and campaigns.

Module I

Nature & Overview of Global Marketing Communication

- An introductory perspective on global marketing
- Evaluating business sectors in the global marketplace
- The role of manufacturing in the global economy
- The rise of knowledge-based industries
- The service, transportation and government sectors
- The framework for evaluating market segments

Module II

Market Planning & Marketing research and strategy formulations in the ever-changing global Market

- The process of consumer behavior
- Analyzing needs, desires and costs of the target market
- Involvement and engagement in the consumer behavior process
- Connecting consumer research and consumer behavior
- Research methods in the digital/interactive era of empowered consumers
- Segmenting target audiences Readings
- Media Planning
- The media planning process
- The media situation in different Asia Pacific countries
- The international media
- Media research and research results
- Media planning for regional advertising
- Media trends in Asia Pacific countries

Module III

Integrated Global Marketing: Analyzing the brand and consumer marketplace

- Understanding brand strategy in the global environment
- MarCom objectives
- Selecting the best marketing mix options for the client and its target audience
- Advertising, an expanded perspective
- Public relations, the age of hype and interactivity
- Interactive, digital and social marketing
- Sales promotion
- Direct sales
- Viral marketing
- blog marketing

Module IV

Creative Development and Execution

- The creative process
- Creative aspects of standardization and differentiation
- National and regional appeal

Module V

Sales Promotional Mix

- Sales promotion
- Direct marketing
- Public relations
- Application of these tools in Asia Pacific countries

Examination Scheme:

| Components | P | A | CT | EE |
|---------------|----|---|----|----|
| Weightage (%) | 10 | 5 | 15 | 70 |

Text & References:

- Fill, C. Marketing and Communication, engagement, strategies and practice.4th ed. Prentice Hall. Harlow, England, 2006
- Sheth, J & Sharma Arun. International e-marketing: opportunities and issues. International Marketing Review. Vol. 22, n.6, pp. 611-622, 2005.
- Protctor, T. & Kitchen, P. Communication in postmodern integrated marketing. Corporate Communication: an International Journal. Vol. 7, n. 3, pp. 144-154, 2002.
- Holm, O. Integrated marketing communication: from tactics to strategy. Corporate Communications: An International Journal, vol. 11, n.1, pp. 23-33, 2006

DOMAIN ELECTIVES

ADVANCED PHOTOGRAPHY

| Course Code | L | T | P/FW | Credit |
|-------------|---|---|------|--------|
| MPE 209 | 2 | 1 | 2 | 4 |

Course Objective:

After being exposed to the basics of photography in the first semester, the students will learn the nuances of exposure control in a Professional Camera. They will be able to start maintaining their portfolios and will be required to make digital presentations and undertake practical assignments.

Course Contents:

Module I: Understanding Digital Photography

Digital Image Construction
Image Sensors (CCD and CMOS)
Formats of a Digital Image
Problems of digital photography

Module II: Exposure Control and Lighting

Aperture
Shutter
Depth of Field
One, two & three point lighting
Electronic flash & its synchronization

Module III: Advanced Composition and Image Editing

Working on the Subject (Proximity, Angles, Framing)
Tinting
Toning

Module IV: Advanced Photography Practicals

Practicing Outdoor and Indoor Photography
Projects: Developing Personal Digital Portfolio

Examination

Scheme:

| Components | P | V | A | CT | EE |
|---------------|-----------|-----------|----------|-----------|-----------|
| Weightage (%) | 20 | 10 | 5 | 15 | 50 |

Text & References:

- Langford, Michael, Advanced Photography; Focal Press
- Wright, Terence, Photography Handbook
- Freeman, John, Practical Photography
- Matthew Bamberg, Digital Art Photography
- **David D. Busch, Digital Photography**

CHINESE

Semester - II

Course Code: 248

Credit Units: 02

Course Objectives:

On the completion of second semester the students will be able to:

- Read Chinese words, phrases and simple sentences both in Pin Yin and Characters.
- Write Chinese Characters and sentences.
- Speak Chinese dialogues with correct pronunciation & tone.
- Listen and understand simple Chinese words and dialogues used in syllabi.
- Manipulate basic grammatical structures such as questions type (2), 有 sentence, verbal predicate, 们, numeration, time etc.
- Master and use most essential vocabulary items of day to day use; approx 110 Characters including 50 characters of HSK level -I.
- Understand Sino-Indian Relations.

COURSE CONTENT

1. **Personal information : hobbies & habits**
2. **Personal information : abilities**
3. **Expression of gratitude**
4. **Expression of apology**
5. **Numbers & currencies**
6. **Expression of time**
7. **Description of weather**
8. **Description of direction,**
9. **Listening of dialogues**
10. **Conversation based on dialogues**
11. **Chinese CBT package /video clipping**
12. **Sino-Indian relations (in English)**

VOCABULARY CONTENT

Vocabulary will include approx 110 Characters including 50 Characters of HSK-I level.

1. Vocab related to hobbies, abilities, gratitude, apology numbers, time, weather, direction, etc will be covered.

GRAMMAR CONTENT

1. Question of type (2) & (3)
2. 有sentence
3. Auxiliary verbs:要会能 可以
3. The sentence with a verb as its predicate.
4. 们 a plural suffix
5. Numeration
6. Interrogative pronoun 多少

7. Counting Money
8. A numeral-measure word as the attributive
9. Time words: Time, month, day & date
10. The demonstrative pronoun as the attributive
11. The adverbial adjunct:
12. Words of location

EXAMINATION SCHEME

Total: 100 marks

Internal Evaluation: 30 Marks

Components of the Internal Evaluation:

| S. N. | Evaluation Component | Weightage % | Date of Evaluation | Skills Evaluated |
|----------|--------------------------------------|--------------------|----------------------------------------|--------------------------------|
| 1 | Mid Term | 10 Marks | As per Academic Calender of AUR | Writing |
| 2 | Viva + Language Lab | 10 +5 Marks | Before end sem | Listening& speaking |
| 3 | Attendance (Based on Amizone) | 05 Marks | Before end sem | |
| | Total | 30 Marks | | |

End Term Evaluation: 70 marks

Written Exam: 70 Marks

| Ser No | Evaluation Component | Weight | Component | Skill Evaluated |
|-----------|----------------------|-----------------|----------------------------------------|-----------------|
| 1. | Section A | 28 marks | Grammar | |
| 2. | Section B | 24 marks | Comprehension & translation | Reading |
| 3. | Section C | 18 marks | Composition | Writing |
| | Total | 70 marks | | |

Text books & References

1. Learn Chinese with me book-I (Major Text book), People's Education Press
2. Elementary Chinese Reader Book-I (suggested reading)
2. Chinese Reader (HSK Based) book-I (suggested reading)
3. Practical Chinese Grammar for foreigners (suggested reading)

FRENCH

Semester 2

Course Code: 244

Credit Units : 02

Course Objective:

To familiarize the students of French Language with:

- 1. to identify the objects and to explain their usage.**
- 2. to do a purchasing in a market, to discuss the price etc.**
- 3. Comparison of the objects.**

Course Contents

Unit 2: Pg: 26-40

a. Lexical:

- Everyday small objects
- Numbers from 0 to 1000
- To ask the price of a thing
- Furniture of office
- Adjectives for describing the objects
- colours

b. Grammar:

- Possessive adjectives
- for + infinitive form of the verb
- verb: to have
- negative : not/don't (ne-pas)
- question with « do »formation « est-ce que »?
- question with the “Si”
- prepositions of place
- There is, there are/is there? Are there?
- Placing of the adjectives
- There is a shortage of/Something is missing
- comparatives and superlatives
- tonic pronouns
- pronoun « on »

Examination Scheme

Total; 100 Marks

- **Internal evaluation : 30 Marks**

- **Following are the components of Internal Evaluation.**

Evaluation Scheme:

| S. N. | Evaluation Component | Weightage % | Date of Evaluation | Skills Evaluated |
|-------|----------------------------|--------------------|----------------------------------------------|------------------|
| 1 | Mid Term | 10 Marks | As and When scheduled by Faculty, ASL | |
| 2 | Viva Language Lab + | 10 +5 Marks | As per Academic Calender of AUR | |
| 3 | Attendance | 05 Marks | | |
| | Total | 30 Marks | | |

End Term Evaluation: 70 Marks

Skills Evaluated: Writing, Comprehension, grammar, and Vocabulary

| | | |
|----------------------|----------------------------------|----------------------|
| Section A (28 Marks) | Section B (24 Marks) | Section C (18 Marks) |
| Grammar | Comprehension+ Vocabulary | Composition |

Text & References:

Penfornis, J. (2007), Français.com (Débutant). Paris: CLE International

Français.com (Débutant), livre de professeur

<http://apprendre.tv5monde.com/>

Larousse Dictionnaire français-anglais anglais-français (French Dictionary), W.R.Goyal

Supplementary Materials are given in form of photocopies

Semester 2

GERMAN
Course Code: 245

Credit Units : 02

Course Objective:

After successful completion of this semester, students will be able to:

- Recognizing geographical locations.
- Know famous places in Germany and Europe.
- To be able to form basic questions
- use of past participle of verb was/were and make sentences.
- able to conjugate irregular verbs
- use possessive article for the nominative case
- Use of adjectives in sentences.
- They can describe their house like number of bedroom, kitchen etc

Course Content:

Vocabulary

- Verb was/were
- Types of Houses and Apartments,
- State and cities
- directions like north, south etc.,
- Neighboring countries of Germany and their respective languages.
- Description of house: Bedroom, bathroom, kitchen etc.

Grammar:

- Interrogatives – what, which, why, how, who, when
- Yes - no question
- Introduction of irregular verbs
- Article in accusative (definite and indefinite)
- Possessive article

Examination Scheme

Total; **100 Marks**

- **Internal evaluation** : 30 Marks
- **Following are the components of Internal Evaluation.**

Evaluation Scheme:

| S. N. | Evaluation Component | Weightage % | Date of Evaluation | Skills Evaluated |
|-------|----------------------|-------------|---------------------------------------|------------------|
| 1 | Mid Term | 10 Marks | As and When scheduled by Faculty, ASL | Writing |
| 2 | Viva Language Lab + | 10 +5 Marks | As Academic Calender of AUR per of | |

| | | | | |
|----------|-------------------|-----------------|--|--|
| 3 | Attendance | 05 Marks | | |
| | Total | 30 Marks | | |

End Term Evaluation: 70 Marks

Skills Evaluated: Writing, Comprehension, grammar, and Vocabulary

| | | |
|----------------------|------------------------------|----------------------------|
| Section A (28 Marks) | Section B (24 Marks) | Section C (18 Marks) |
| Grammar | Reading Comprehension | Writing Composition |

Prescribed Text-Book:

Lesson 11 onwards from Deutsch als Fremdsprache -1A, IBH & Oxford, New Delhi, 1977

References: Studio D A1 by Hermann Funk, Christina Kuhn and Silke Demme, Cornelsen, 2013

Tangram A1 by Rosa Maria Dallapiazza, Eduard von Jan & Till Schoenherr, Max Hueber, 2007

Sprachtraining A1 by Rita Maria Niemann, Dong Ha Kim, Cornelsen, 2013

Dictionaries for reference: Studio D: Glossar A1 - Deutsch – Englisch, Cornelsen, 2013

<http://www.duden.de/woerterbuch>

Materials are given in form of photocopies if felt to be necessary

Semester 2

SPANISH
Course Code: 246

Credit Units : 02

Course Objective:

- To enhance all five skills of the language: Reading, Writing, Listening, Interacting and speaking.
- Adjectives to describe people
- To talk about locations and places.
- To be able to form basic questions
- Counting till 100
- To be able to speak about daily Routine

Course Content:

Vocabulary:

Home, Classroom, Neighborhood, hotel, Restaurant, Market, Days name, Months name, Colors names etc. Interrogatives.

Grammar:

Use of SER/ESTAR/TENER/ HAY

Difference between Estar and Hay

Demonstrative pronouns

Interrogatives – what, which, why, how, who, when

Introduction of irregular verbs

Possessive pronouns

Examination Scheme

Total; 100 Marks

- **Internal evaluation** : 30 Marks
- **Following are the components of Internal Evaluation.**

Evaluation Scheme:

| S. N. | Evaluation Component | Weightage % | Date of Evaluation | Skills Evaluated |
|-------|----------------------|-----------------|---------------------------------------|---------------------------------------|
| 1 | Mid Term | 10 Marks | As and When scheduled by Faculty, ASL | Writing |
| 2 | Viva Language Lab + | 10 +5 Marks | As Academic Calender of AUR | Reading, Writing, Listening, Speaking |
| 3 | Attendance | 05 Marks | | |
| | Total | 30 Marks | | |

End Term Evaluation: 70 Marks

Skills Evaluated: Writing, Comprehension, grammar, and Vocabulary

| | | |
|----------------------|----------------------|----------------------|
| Section A (28 Marks) | Section B (24 Marks) | Section C (18 Marks) |
| Grammar | Comprehension | Composition |

Text & References:

Nuevo Español Sin Fronteras (ESF1) by Jesús Sánchez Lobato, Concha Moreno Garcia, Concha Moreno Garcia, Isabel Santos Gargallo, Sociedad General Española De Librería, S.A 2005

Pasaporte Nivel (A1) by Matilde Cerralzoza Aragón, Oscar Cerralzoza Gilli, Begoña Llovet Barquero, Edelsa Group didascalía, S.A. 2005

Dictionaries for reference: Collins, www.wordreferences.com.

Essential materials are given in the form of photocopies.

EVENT BUDGETING

| Course Code | L | T | P/FW | Credit |
|-------------|---|---|------|--------|
| MPE 301 | 2 | 1 | - | 3 |

Course Objectives:

The objective of the course is to introduce and familiarize the students with various aspects of preparing an Event Budget in today's liberalized environment where mega projects have become the order of the day.

The specific objective would be to enhance the students' capability to understand the various factors that influence a Budget preparation

Students will be able to understand that planning is required in all aspects of life, is important in narrowing down to choosing the best alternative and taking a feasible/best call.

Student Learning Outcomes: Students who complete this program will be able

1. Practically applying and predict the outcome of a decision that is taken.
2. Understanding the various aspects to be kept in mind while developing a budget
3. Creating business plan and techno economic feasibility report.
4. Identifying and working with limited resources thus enhancing their planning and implementation skills
5. Evaluating and analyze the influence of Market and the relationship between Vendors and clients and how it can influence Event Budgeting

Course Contents/Syllabus:

Module I- Introduction
Concept of Budgeting
What is event Budgeting
Relevance of Event Budgeting
Stages of Budgeting
Resource Identification
Understanding Selling Cost and Buying Cost

Module II Factors Influencing Budgeting
Risk Rating
Influence of Sponsors & Financers
Skills Required for Negotiating the Best Price
Vendor Agency Relationship
Establishing the outcomes and deliverables
Market Position of the Company
Influence of the Nature of Events
Establishing Profitability
Effects of Outsourcing

Module III Marketing Trends

Role of Research
 Relevance of Market Trends-International /Domestic
 Feedback from the Market
 Setting Pricing Objectives
 Checklist of Pricing of Events

Module IV-Event Budget Planner
 Role of Event Budget Planner
 Budget Planning
 Relevance of Client Agency relationship while Budget Planning
 Understanding Tax Laws
 Developing a Budget Plan
 Techniques of budgeting (Affordability method, percentage of sales/business method, competition driven method, objective and task method)

Pedagogy for Course Delivery:

The course will be a combination of theoretical and practical teaching styles. Classroom interaction will have to be an integral part of the learning experience. The Course Instructor would also train the students on making Budget Sheet and teach them on how to work on various combinations along with a clear definition of deliverables.

Assessment/ Examination Scheme:

Theory Assessment (L&T):

| | | | | | | | |
|-------------------------------------------|--------------|--------------------------------|---------------------|------------|----------------------|-----|--|
| Continuous Assessment/Internal Assessment | | | | | End Term Examination | | |
| Components (Drop down) | Midterm test | Presentation/case presentation | Class participation | Attendance | | | |
| Weightage (%) | 15 | 5 | 5* | 5 | 70 | | |
| Continuous Assessment/Internal Assessment | | | | | End Term Examination | | |
| Components (Drop down) | | | | | | | |
| Weightage (%) | 15% | 5% | 5% | 5% | | 70% | |

Text books:

- Event Management, Lynn Van Der Wagem (2008) Pearson Education
- Event Marketing and Management; Gaur, Sanjaya S. & Saggere, S.V. (2007) Vikas Publication

- Event Marketing, Hoyle Jr. Leonaed H. (2004) John Walter and Sons
- Histrich D Robert and Peters P Michal Shepard A Dean (2007) Entrepreneurship, McGraw Hill
- Holt H David, Entrepreneurship (2005) New Venture Creation, Patience –Hall
- Managing Presentations, Wakhlu, Savita Bhan (2002) Sage Publications
- Planning, performing and controlling, Angus, Robert B. (2005) Pearson Education
- Scene Design and Stage Lighting; Parker, W. Oren and Wolf, R. Craig (2005) Scholastic Library Publishing
- Stage Lighting Step-by-Step; Walters, Graham (2002) Betterway Books

CORPORATE COMMUNICATION

| Course Code | L | T | P/FW | Credit |
|-------------|---|---|------|--------|
| MPE 302 | 2 | - | 2 | 3 |

Course Objectives:

To introduce basic concepts of corporate communication

To establish relationship challenges between organization and their publics

To develop an understanding of how a corporate organization functions and how it uses its elements to create, develop and sustain its image.

Student Learning Outcomes:

Understanding the way, a corporate organization functions

Develop an analytical view on the different concepts followed by an organization to fulfill a set of objectives/goals

Provide an insight into the global aspects of crisis/risk management

Applying the concept of CC in relation to other communication domains

Application of understanding how important internal communication tools are.

Course Contents/Syllabus:

Module I: Introduction to Corporate Communication

History, Definition, Concept & need

Importance and functions of corporate communication

Elements of Corporate Communication- corporate image and identity, corporate culture, Corporate philosophy, Corporate philanthropy, Corporate Social Responsibility, Corporate Citizenship.

PR vs Corporate Communication

7C's of Corporate Communication

Module II: Corporate Planning and Strategy

Structure of a Corporate Communication Department

Qualities, Roles & Responsibilities of a Corporate Communicator

Presentation: – skills required for corporate advocacy and sales pitch

Corporate Communication plan and process: --

Using networking components for implementation of corporate branding & promotions corporate events, seminars and promotional Campaigns (celebrity shows), budgeting.

Module III - Managing publics

Techniques of managing Corporate Publics: -

Employee Relations, communicating policies and practices to employees,

Importance of induction process, Importance and effects of Developing

Employees (training & development for employees, relationship management, employee retention)

Corporate Governance

Impact of “Transparency” on corporate communications practice

Module IV – Tools of Corporate Communication

Importance & Role of Corporate Communication tools

Company Profile in an organization – writing company profile

Brochures, Newsletter (types & contents), Memos, Notices

House Journal, Annual Reports – contents, Internet – E- Newsletters,
Memos, Notices

Direct marketing, network marketing

Lesioning and its importance

Corporate Communication through websites

Module V–Essentials of Corporate Communication

Image Management

Crisis Management – Planning for potential crisis

Disaster Management, Risk Management

Role of media in Corporate Communication – Media Relations

Role of Corporate communication in today’s socio economic development

Corporate communication and its impact on Global society

Pedagogy for Course Delivery:

Classroom teaching

Tools like ppts to be used to give bullet points

Samples of tools of Corporate Communication shown to give an idea of what they are and how their content is laid out.

Computer lab sessions for internet and social media examples

Case studies and relevant corporate examples to be used for better and clearer understanding

Special guest lecture by an industry expert

Assessment/ Examination Scheme:

| Theory L/T (%) | Lab/Practical/Studio (%) | End Term Examination |
|----------------|--------------------------|----------------------|
| 30% | – | 70% |

Theory Assessment (L&T):

| Continuous Assessment/Internal Assessment | | | | | End Term Examination |
|-------------------------------------------|----|----|---|---|----------------------|
| Components (Drop down) | CT | HA | C | V | 70 |
| Weightage (%) | 10 | 15 | - | - | 70 |

Text Reading:

Argenti, Paul, A & Forman, Janis the power of Corporate Communication:

Paul A. Argenti , Corporate Communication

Nagendra V Chowdhary , Corporate Communication Concepts and Cases

Kogan Page. 1997Corporate Communication: Principle, Techniques and Strategies

Media Planning and Buying

| Course Code | L | T | P/FW | Credit |
|-------------|---|---|------|--------|
| MPE 303 | 3 | - | - | 3 |

Course Objectives:

To introduce concepts of Media planning and Buying

To understand various media used in advertising and their calculation

To prepare media plan and assess its implication

To understand the challenges and trends in Media planning and buying

Student Learning Outcomes:

(i) Students will describe need for media planning in advertising

(ii) Students will identify with the process of media planning and buying

(iii) Student will select appropriate media for advertising

(iv) Students will develop effective media plan according to objectives

(v) Student will calculate the media evaluation and predict future trends

Course Content

Module I Media Planning Concept and Application

- 1 Media Planning Concepts
Need for media planning in Advertising
Media planning theories- Bill Harvey's Expansion model, Regency Model and other models
Challenges and scope of media planning
Media planning terminologies

Module II Media types and their evaluation

- 2 Source of Media Information- population census, INS, IRS, ABC, INFA, NRS, Data on market share
Broadcast media- advantages and disadvantages
TAM
Print- Advantages and disadvantages
Circulation and Readership evaluation
Outdoor Media- Advantages and disadvantages
Evaluation of OOH media
Digital Media- Internet and Mobile
Evaluation in Digital media
Traditional media and Non-traditional Media

- 3 **Module III The media plan and strategy**
 Media brief
 Market Analysis
 Establishing Media objective
 Developing and Implementing media strategy
 Media mix and IMC approach
 Media plan
 Media Budgeting

- 4 **Module IV Media Buying and negotiations**
 Media buying structure, role and responsibilities
 Negotiations and strategies
 Execution and monitoring
 Evaluation
 Media audit
 Media planning at International level

Pedagogy for Course Delivery:

The course will be delivered with lectures involving case studies of various Asian and International brands. It will involve a guest speaker from industry highlighting their plan in brand's success and calculation in Media planning. Student will ideate a Media Plan and it will be evaluated.

Assessment / Examination Scheme:

| Theory L/T (%) | Lab/Practical/Studio (%) | End Term Examination |
|----------------|--------------------------|----------------------|
| 100 | NA | 100 |

Theory Assessment (L&T):

| Continuous Assessment/Internal Assessment | | | | |
|-------------------------------------------|----|----|----|---------------------|
| Components (Drop down) | CT | P | A | Case Study Analysis |
| Weightage (%) | 10 | 10 | 05 | 05 |

Text Reading:

Croteam, David; Hoynes, William D (2005). The Business of Media. Corporate Media and the Public Interest. SAGE Publications, Inc

Albarran, Alan B (2002). Media Economic (Understanding markets, Industries and Concepts). Wiley-Blackwell

Kelley Larry D, Jugenheimer Donald W, (2009). Advertising Media Planning: A Brand Management Approach. Phi Learning.

Jack Z. Sissors, Roger B. Baron, (2010). Advertising Media Planning, Tata Mcgraw Hill Education Private Limited.

Menon, Arpita; (2010). Media Planning and Buying. Tata Mcgraw Hill Education Private Limited.

Katz, Helen; (Jun 2010). The Media Handbook: A Complete Guide to Advertising Media Selection, Planning, Research, and Buying. Routledge.

Surmanek, Jim; (Jan 1996). Media Planning: A Practical Guide. Mcgraw-hill.

Sissors, Jack Z., Goodrich, William B. (1996). Media Planning Workbook, McGraw-Hill Humanities/Social Sciences/Langua.

Managing Competitive Events

| Course Code | L | T | P/FW | Credit |
|-------------|---|---|------|--------|
| MPE 304 | 2 | - | 2 | 3 |

Course Objectives:

The main objective of the course is to provide a fundamental understanding of the underlying dimensions of creating, measuring, analyzing and managing the marketing function of Competitive events. The course will help the students to become familiar with the concept of an entrepreneurial firm working from a marketing perspective.

Student Learning Outcomes:

- Describe, demonstrate evaluate and identify the relevance of Competitive Events
- Applying the principles of marketing research for new ideation and the strategies for it and how to enter the new markets
- Creating and developing their ability for leverage marketing effort to make optimum use of scarce resources.
- Implement a winning marketing strategy and create a USP about the Event by analyzing, evaluating and understanding the various techniques

Course Contents/Syllabus:

Module I: Introduction

What are the Characteristic of Competitive Events
Role of Competitive Events in Emerging Markets
Proactive orientation
Innovativeness
New Venture opportunity
Value Creation
Role of Various Elements of Event Management

Module II: Tools and Techniques in Marketing

Value of Market Research
Identifying Target Audience
Resource identification
Developing Business Strategy
Concept Development and Testing
Marketing Competitive Events
Branding through Competitive Events
Pricing strategies
Pricing from an international perspective.

Understanding the Scope of Emerging Markets
Expansion into New Markets-International and Domestic, Rural and Urban

Module III: Role and Function of Media

Different Kinds of Media

Identifying the correct media support

Role of activation in Competitive Events

Importance of PR

Role of electronic media and social media in advertising and promotion

Role of Celebrity

Risk management

Crisis Management

Module V: Managing Creativity and Innovation

Assessing Personal Creativity and Ability to Innovate

Enhancing Creative and Innovative Abilities

Entrepreneurial Tools for Creativity and Innovation—Exploring the Intersection, Developing and

Contributing to a Creative-Innovation Team

Evolving a Culture of Creativity and Innovation in Organizations

Pedagogy for Course Delivery:

The course will be a combination of theoretical and practical teaching styles. Classroom interaction will have to be an integral part of the learning experience. Case studies will be discussed and analyzed in class based on events like IPL and their marketing strategies. Industry experts shall come and discuss their experiences with students. Students shall also create projects based on their understanding of the subject.

Assessment/ Examination Scheme:

| | | |
|----------------|--------------------------|----------------------|
| Theory L/T (%) | Lab/Practical/Studio (%) | End Term Examination |
| 30% | | 70% |

Theory Assessment (L&T):

| | | | | | |
|-------------------------------------------|---------------|---------|------------|------------|----------------------|
| Continuous Assessment/Internal Assessment | | | | | End Term Examination |
| Components (Drop down) | Mid Term Test | Project | Case Study | Attendance | |
| Weight age (%) | 10 | 10 | 5 | 5 | 70 |

Text books

- Event Management, Lynn Van Der Wagem (2008) Pearson Education

- Event Marketing and Management; Gaur, Sanjaya S. & Saggere, S.V. (2007) Vikas Publication
- Event Marketing, Hoyle Jr. Leonaed H. (2004) John Walter and Sons
- Histrich D Robert and Peters P Michal Shepard A Dean (2007) Entrepreneurship, McGraw Hill
- Holt H David, Entrepreneurship (2005) New Venture Creation, Patience – Hall
- Managing Presentations, Wakhlu, Savita Bhan (2002) Sage Publications
- Planning, performing and controlling, Angus, Robert B. (2005) Pearson Education
- Scene Design and Stage Lighting; Parker, W. Oren and Wolf, R. Craig (2005) Scholastic Library Publishing
- Stage Lighting Step-by-Step; Walters, Graham (2002) Betterway Books

Journals

Emerald Emerging Market Case Studies, Emerald

Harvard Business Review

Emerging Markets Review Journal, Elsevier

International Journal of Globalization and Small Business, Interscience.

Event Coverage and Packaging

| Course Code | L | T | P/FW | Credit |
|-------------|---|---|------|--------|
| MPE 305 | 2 | - | 2 | 3 |

Course Objectives: The aim of the course is to train the mind in terms of usage of camera, around and basic coverage of any event and PR activities. With the advent of new technologies, it has become common of any event of any scale to be recorded either as documentation or as showcase. It is imperative for the students of event management and PR to know basics about the medium.

Student Learning Outcomes:

- (i) Students will identify the significance and use of light for event coverage.
- (ii) Student will analyze and experiment with still photography for an event.
- (iii) Students will discover different lighting and shooting techniques for event coverage

Course Contents/Syllabus:

Module I: Principles of light

Light

Natural and artificial Light

Elements of Light

Light Source and contrast

Direction of light

One, two & three-point lighting

Light Equipment and Techniques

Lighting Tips

Module II: Photography and Camera

Introduction to Photography

Applications of photography

Photography process – capturing, film processing and print processing

Camera – Structure and Mechanism

Types of Lenses

Angel of view

Aperture, Shutter speed, focal length, ISO

Module III: Cinematography

Difference between Film Camera and Digital SLR

Elements of a Camera (Introduction) – view finder, lens, iris, shutter, film chamber, light meter

Working of a video Camera

Types of Lenses

Color Temperature
 White Balance and Gain
 Film speed and its applicability in coverage
 Aspect Ratio
 Film Formats

Pedagogy for Course Delivery:

The classes will take an interactive approach. Each lecture will be followed discussion for a better and through understanding of the topics. The practical sessions and assignments will encourage the students to creatively experiment with their ideas.

Assessment/ Examination Scheme:

| | | |
|----------------|--------------------------|----------------------|
| Theory L/T (%) | Lab/Practical/Studio (%) | End Term Examination |
| 100% | 0 | 100% |

| | | | | |
|----------------------|----|----|---|----|
| End Term Examination | | | | |
| Components | CT | P | A | EE |
| Weightage (%) | 10 | 15 | 5 | 70 |

Text & References:

Galer, M. (2000). Photography Foundations for Art and design. London: Focal Press.
 Sturken, M. & Cartwright, L. (2001). Practices of Looking: An Introduction to Visual Culture. London: Oxford University Press.
 Hall, S. (1997). Representation: Cultural Representations and Signifying Practices. London: Open University Press/Sage Publications.
 Barry, Ann M. (1997). Visual Intelligence: Perception, Image, and Manipulation in Visual Communication. New York: State University New York Press.
 Berger, John. (1972). Ways of Seeing. London: Penguin and BBC.
 Langford, Michael. (2008). Advanced Photography. London: Focal Press.
 Wright, Terence. (2004). The Photography Handbook. London: Routledge.
 Anchell, Steve. (2008). The Darkroom Cookbook. London: Focal Press.
 Freeman, John. (1995). Practical Photography: How to Get the Best Picture Everytime. New York: Smithmark Publishers.
 Hicks, Roger & Schultz, Frances. (2007). Still Life and Special Effects Photography. Hove, UK: RotoVision Publishers.

Hedgecoe, John. (1998). *The art of color photography*. London: Focal Press.

Bamberg, Matthew. (2006). *Digital Art Photography for Dummies*. New Jersey: John Willey & Sons.

Busch, David D. (2009). *Digital Photography*. USA: Course Technology PTR.

(Domain Elective)
SOCIAL MEDIA

| Course code | L | T | P/FW | Credit |
|-------------|---|---|------|--------|
| MPE 307 | 2 | - | 2 | 3 |

Course Objective:

Social media (such as Twitter, Facebook, blogging, etc.) are technologies that enable individuals to create, collaborate, and share messages with audiences of all sizes. For a communication professional handling social media is not as liberal as normal social media users. Students will explore the possibilities and limitations of social media and will have hands-on experience with several forms of social media technology. Those who complete this course will know how to use social media productively, and have a framework for understanding and evaluating new tools and platforms. This course provides students with an introduction to the history, theory, technology, and uses of social media.

Course Contents:

Module I: Internet and Society

Internet: History, Development, Uses in defense, education, governance.

Internet as part of culture

New media

Effects and Impact of Internet

Module II: Social Media

Social Media: Definition, Features, Elements, Uses and Functions.

Why study Social media?

Social media sites

Dynamics of Social media

Social Media – Personal and Professional Medium

Language of Social media

Digital Citizenship and communities

Module III: Social Media Marketing

Planning for social media marketing

Social media marketing segments

Digital consumers

Diffusion of innovation in a wired world

Safety and Security in Social Media

Cyber crimes

Social media and privacy/ethics

Module IV: Zones of Social Media

Fours zones of Social Media: Social Community, Social Publishing, Social Entertainment, Social Commerce

Social media measurement and metrics

Theories and approaches of Social Media: Amplification Hypothesis, Information Manipulation Theory, Sleeper Effect, Yale Attitude Change Approach

Module V: Economics of Social Media

New Media Economy

Social Media in Indian context

Social media for development

Examination Scheme:

| Components | P | CT | A | EE |
|---------------|-----------|-----------|----------|-----------|
| Weightage (%) | 10 | 15 | 5 | 70 |

Text & References:

Articles by Jay Baer. (n.d.). Retrieved March 01, 2016, from

<http://www.jaybaer.com/press-room/>

Harries, D. (2002). *The new media book*. London: BFI Pub.

S., N. A., & Hendricks, J. A. (2012). *Social media: Usage and impact*. Lanham, MD: Lexington Books.

Schell, B. H. (2007). *The Internet and society: A reference handbook*. Santa Barbara, CA: ABC-CLIO.

Tuten, T. L., & Solomon, M. R. (2013). *Social media marketing*. Boston: Pearson.

ANCHORING AND PRESENTATION

| Course Code | L | T | P/FW | Credit |
|-------------|---|---|------|--------|
| MPE 308 | 2 | 1 | 2 | 4 |

Course Objectives:

- (i) To make the students deliver information in a professional manner
- (ii) To make the students prepare anchor scripts of their own
- (iii) To enable students handle situations of live
- (iv) To understand the challenges and find solutions of working as a media professional

Student Learning Outcomes:

- (i) Students will define an anchor become confident to appear before the camera.
- (ii) Students will classify and will be able to anchor or host various types of programmes
- (iii) Students will apply their skills to face any live or breaking situation
- (iv) Students will identify the challenges and solutions of the TV industry

Course Contents/Syllabus:

Module I:

Descriptors/Topics

how to read

diction, pronunciation, style, grammar, voice modulation

Appearance.

Command over language

Module II

Writing skills

Understand what you say

Difference between a live and recorded programme anchoring

Challenges of a live bulletin

Module III

Descriptors/Topics

Anchoring for various formats: Business, Sports, Entertainment, Crime, Live Programming, News Programming

Anchoring Interviews: one to one, news journal, celebrity, political.

Reality shows: dance show, talent show, danger shows, award function

Entertainment shows: film review, celeb in TV, box office review, film gossips

Sports or business show match review, player review, post-match PC, match analyses, Sensex, nifty, real estate, shares

Documentary: on location, description of location, show.

News bulletin knowledge of daily news,

Talk shows: political, business, entertainment, current affairs

Pedagogy for Course Delivery: hands on experience.
 Watching TV shows.
 Explaining through TV shows.
 Studio work.

Assessment/ Examination Scheme:

| | | |
|----------------|--------------------------|----------------------|
| Theory L/T (%) | Lab/Practical/Studio (%) | End Term Examination |
| 100% | 0% | 100% |

Theory Assessment (L&T):

| | | | | | |
|-------------------------------------------|----|--------------|----|------------|----------------------|
| Continuous Assessment/Internal Assessment | | | | | End Term Examination |
| Components (Drop down) | CT | Presentation | HA | Attendance | |
| Weightage (%) | 10 | 10 | 5 | 5 | 70 |

Text Reading:

The ABC of News Anchoring, By Richa Jain Kalra
 The Broadcast Journalism Handbook: A Television News Survival Guide, By Robert Thompson, Cindy Malone
 News casting in electronic media, by mohan sundara rajan
 On Camera: how to report anchor and interview by Nancy Reardon
 Power Performance: Multimedia Storytelling for Journalism and Public Relations by Tony Silvia, Terry Anzur
 Presenting Magically: Transforming Your Stage Presence With Nlp by [Tad James](#), [David Shephard](#)

Summer Project

| Course Code | L | T | P/FW | Credit |
|-------------|---|---|------|--------|
| MPE 306 | - | - | - | 4 |

-

Course Objectives:

Summer Project aims at imparting practical research approach to the theoretical knowledge which they have gained in previous semesters. Summer Project will be allocated to a faculty guide who will help the students in conducting research on assigned topic. The project will be assessed on several parameters by faculty guide and panel of examiners.

Student Learning Outcomes:

- (i) Students will be able to simplify the process of research and carry out research methodology with their own intellectual skills.
- (ii) Students will be able criticize the earlier conducted researches by other scholar and give a new approach to the same.
- (iii) Students will be able to do comparative study of different researches on media and communication related topics.

DURATION: 5-6 WEEKS

GUIDELINES

The procedure for doing a Summer Project is as following:

Choosing a subject/topic for Summer Project

Finalization and approval of topic of Summer Project by respective faculty guide on a proper format (Synopsis)

Online registration by the students

Allocation of faculty guides on Amizone by the Institution

Submission of Weekly Progress Report (WPR) to the respective faculty guide.

Maintenance of Daily diary of work done by the student and submitting the same to the faculty guide.

Writing the first and second draft of the topic and getting the same duly approved by the faculty guide

Editing and preparing the final paper with plagiarism report.

Submission of Final Report

1. Choosing a Subject/ topic for Summer Project

- a) The subject chosen should not be too general.
- b) The topic should be research oriented so that students can find sufficient materials.

2. Finalization and approval of topic of Summer Project by respective faculty guide on a proper format (Synopsis)

After selection of the topic for the Summer Project, students must fill a synopsis in the prescribed format by the University and get it duly approved by the faculty guide. The students can then start working on the Summer Project.

3. Online registration by the students

Once the topic is approved by the faculty guide, students must fill the form online on Amizone which will then be approved by the institution.

Allocation of faculty guides on Amizone by the Institution

Faculty guide will be allocated on Amizone. If there will be any discrepancy between the synopsis submitted to the faculty guide and form submitted online, then the Summer Project form will not be approved.

Submission of Weekly Progress Report (WPR) to the respective faculty guide

Submission of weekly progress report is mandatory as WPR will be one of the assessment criteria for internal evaluation. Weekly Progress Report has to submit in the prescribed format by the University.

Maintenance of Daily diary of work done by the student and submitting the same to the faculty guide

Students doing Summer Project are also required to maintain a daily diary of the work done during Summer Project. They are also required to contact the faculty guide and seek advices in case of any doubt.

Writing the first and second draft of the topic and getting the same duly approved by the faculty guide

You may follow the following structure:

Statement of purpose, limitations, and parameters of the writing

Main body (including your references and your ideas and points of agreement and disagreement)

Statement of summary, insights gained, further questions, and conclusion

Avoid short, bumpy sentences and long straggling sentences that may contain more than one main idea.

Include only information/ details/ analyses that are relevant to your presumption or question.

Remember that what may be clear to you, will not be to your readers. To avoid this, ensure you briefly explain the relevance of every section.

Editing and preparing the final paper with plagiarism report

A. Check to see that quotations serve one of the following purposes:

I) Show evidence of what an author has said.

II) Avoid misrepresentation through restatement.

III) Save unnecessary writing when ideas have been well expressed by the original author.

B. Read the paper to ensure that the language is not awkward, and that it "flows" properly.

C. Check for proper spelling, phrasing and sentence construction.

D. Check for proper format for footnotes, quotes, and punctuation.

E. Check for proper form on tables and graphs. Be certain that any table or graph is self-explanatory.

Submission of Final Report

The most important aspect of the courses is the final report. Therefore, following must be ensured for producing quality report.

- a) The student will start the project report as per the prescribed guidelines
- b) The students will submit 1st draft of the report to the guide for guidance, followed by the submission second of draft of report after making necessary changes as suggested by the guide.
- c) The final report shall be submitted after checking plagiarism through Turn tin or any other format subscribed by University. Copying material should not be more than 10% provided source is mentioned in the report along with proper acknowledgement and referencing as per plagiarism policy of the university.
- d) Following will be submitted along with final report:

WPR

Summer Project Diary

Plagiarism Report

e) A student will be eligible to submit his report and final assessment provided he/she meets following conditions:

- a. Online Registration for the Summer Project
- b. Approval of Topic, Synopsis and Project Plan by the guide
- c. 90 % of WPR were submitted
- d. 80% of the WPR were satisfactory
- e. Similarity index not more than 15 % as per Plagiarism Prevention Policy

REPORT LAYOUT

The report should contain the following components:

Title or Cover Page

The title page should contain the following information: University Logo at the top, Project Title; Student's Name; Roll No.; Course; Year; Supervisor's Name. Name of the university and the department at the bottom

Preface

A good "Abstract" should be straight to the point; not too descriptive but fully informative. First paragraph should state what was accomplished about the objectives. The abstract does not have to be an entire summary of the project, but rather a concise summary of the scope and results of the project

Acknowledgement

Acknowledgment to any advisory or financial assistance received during work may be given.

Certificate (Project Guide)

A certificate from the project guide to be enclosed

Table of Contents

Titles and subtitles are to correspond exactly with those in the text.

Introduction

Here a brief introduction to the problem that is central to the project and an outline of the structure of the rest of the report should be provided. Project objective is a must whereas hypotheses is to be included if necessary. The introduction should aim to catch the imagination of the reader, so excessive details should be avoided.

Research Design

This section should aim at experimental designs, materials used. Methodology should be mentioned in detail including modifications if any.

Literature Review

This section should contain a detail list of related literatures reviewed by the project investigator while preparing the project report.

Results and Discussion

Present results, discuss and compare these with those from other workers, etc. In writing these section, emphasis should be given on what has been performed and achieved during the work, rather than discuss in detail what is readily available in text books. Avoid abrupt changes in contents from section to section and maintain a lucid flow throughout the thesis. An opening and closing paragraph in every chapter could be included to aid in smooth flow.

Note that in writing the various sections, all figures and tables should as far as possible be next to the associated text, in the same orientation as the main text, numbered, and given appropriate titles or captions. All major equations should also be numbered and unless it is necessary never write in “point” form.

Summary of Findings, conclusion and Recommendations

A conclusion should be the final section in which the outcome of the work is mentioned briefly supported by some suggestive recommendations.

Future prospects

Appendices

The Appendix contains material which is of interest to the reader but not an integral part of the thesis and any problem that have arisen that may be useful to document for future reference.

References / Bibliography

This should include papers and books referred to in the body of the report. These should be ordered alphabetically on the author's surname. The titles of journals preferably should not be abbreviated; if they are, abbreviations must comply with an internationally recognized system.

Report Requirement

| S.No. | CREDIT UNITS | Word length (excluding) | No. of Copies | Binding Type | Report details | Retention |
|-------|----------------|-------------------------|---------------|----------------|-------------------------------------------------------------------|-----------|
| 1 | 3 to 4 Credits | Up to 3,000 words | 02 copies | Plastic Folder | Up to 1 month of declaration of result of semester by institution | |

Assessment/ Examination Scheme:

Internal Assessment: 30

External Evaluation: 70

INTERNAL ASSESSMENT

The breaks up (components and their weightage) of continuous internal assessment are given as under:

| S. No. | Title | Marks (CIA = 30) |
|--------|-------------------------------------------------------|---------------------|
| 1 | Timely Registration | 02 |
| 2 | Topics & Synopsis Approval | 02 |
| 3 | WPRs (No. of WPR Submitted) (Satisfactory WPR) | 05 |
| 4 | 1st Draft on time | 02 |
| 5 | 2nd Draft on time | 02 |
| 6 | Final Report (Plagiarism Report with <10% Plagiarism) | 04 |
| 7 | Final Report timely submission | 03 |
| 8 | Final Report Assessment | 10 |

COMPONENTS OF FINAL ASSESSMENT

| Sl. No. | Parameter | Weightage (Marks) (70) |
|---------|----------------------------------------------------------------------|---------------------------|
| 1 | Introduction and Statement of the Problem | 8 |
| 2 | Review of Literature | 8 |
| 3 | Methodology/methods/Approach | 8 |
| 4 | Data Collection, Analysis, Results findings/Outcomes and conclusions | 16 |
| 5 | Future scope and Limitations outlined | 6 |
| 6 | Quality of work and written expression | 10 |
| 7 | Presentation and Communications | 8 |
| 8 | Student Learning Outcomes | 6 |